

Consultant Dr. Ric N. Inting, PhD, CIPS, REC, REA,

Chairman & President
Land Asia Realty & Development Corp.
Chairman- Land Asia Global Properties Network
President & CEO-Las Vegas Property Holdings, LLC
Professional Real Estate Consultant, PRC# 079 Philippines
Professional Real Estate Appraiser, PRC# 8346
Professional Environmental Planner, PRC#1230
Professional Real Estate Broker, PRC#00001759 Philippines
Professional Real Estate Broker License, DRE# 55622 USA

Accredited PRC Real Estate Lecturer and Speaker, PRC No. 00176 Licensed Financial Planner, No. 820095- U.S.A.

5th Placer-Real Estate Consultant Exam conducted by PRC last Dec. 10, 2012 Office: Ground Floor, Geson Bldg., Jakosalem St., Ramos, Cebu City, Philippines

Tels.6332-254-6073, 254-4049, 253-8739, 0917-626-3205 Cebu

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PROFESSIONAL SERVICES:

- · Land Acquisition and due diligence
- · Investment Properties
- · Joint Venture Agreement
- · Merger & Acquisition
- · Project Feasibility Studies
- · Land Development Analysis
- · Concept design and Planning
- · Sales and Marketing Consultancy
- · Construction & Development Consultancy
- · Property Management
- · Mortgage Consulting and Loan Approval
- · Funding Approval
- · Title Transfer, Title Search & verification
- · Appraisal
- · Relocation
- · Training and Education



SPECIALIZATION:

- International Real Estate Marketing Consultant & Investments
- · Inbound & Outbound Real Estate Investors-High Rise, New Homes, Commercial Re-Sale Homes, Investment Properties
- · Short Sale & Foreclosures, REIT, 1031 Exchanges
- · REO Transaction/Negotiation



EDUCATIONAL:





2019 Doctorate Degree- Doctor of Philosophy (PhD), Doctor in Transformational Leadership, Awarded by *Northwestern Christian University (NCU)* 9438 U.S. Highway 19N #117, Port

Richey, Florida 34668, U.S.A.

2017 **Doctorate Degree- PhD, Doctor of Humanities (Honoris Causa) and Business Leadership,**Awarded by **Northwestern Christian University (NCU)** 9438 U.S. Highway 19N #117, Port Richey, Florida 34668, U.S.A.

1988-1990 Master in Management, Major in Business Management (MMBM)
University of San Jose-Recoletos, Cebu City -(Lacking Thesis)

1980-1985 **Bachelor of Science in Commerce Major in Accounting,** University of San Carlos, Cebu City, Philippines

1998 Certificate of Registration Course (Real Estate Management)

Real Estate Institute of New South Wales,

Sydney, Australia

Property Management Course

Conducted by the Training & Development Unit of The Real Estate Institute of NSW.

2002 **Passed Pre-Licensing Examination,** 93% for General Exam, 90% for State Law, as a requirements for 90 hours Real Estate Principles, Practices, Procedures, Law of Ethics sponsored by American Career Institute, Nevada School of Real Estate in Las Vegas,

Nevada

2003 **Passed Real Estate Broker's Examination** in March 2003, Las Vegas, Nevada.

2005 Passed and Awarded Certified International Property Specialist (CIPS) designation of National Association of Realtors (NAR) of worldwide referral network of Elite Global Real Estate Practitioners at the NAR's Midyear Legislative Conference & traded Expo in Washington D.C. U.S.A

Passed Real Estate Consultant Examination, conducted by Professional Regulation Commission (PRC) last December 12, 2012 for written examination and January 19, 2013 for the Revalida (Thesis oral defends). Awarded 5th Placer for the Nationwide Real Estate Consultant Examination with average ratings of 79.8% grade.

PUBLIC LECTURE DELIVERED:







Lecturer on the Topics:

2019 Sept 8 & 9	Conduct Real Estate Investment Training held at Shinjuku, Tokyo Japan	
2019 August 24	Conduct Real Estate INVESTOR'S EVENT , sponsored by <i>New Nordic Group</i> in partnership with <i>Land Asia Global Properties Network</i> , held at Harold Hotel, Gorordo Avenue, Cebu City, Philippines	
2017 October 19	Real Estate Code of Ethics Seminar, sponsored by Land Asia Institute Philippines during Land Asia National Convention, attended by more than 120 Land Asia Property Consultants was held at Sacred Heart Center, Cebu City, Philippines.	
2017 June 7	Certified Condominium Specialist (CCS) sponsored by Land Asia Institute Philippines, attended by almost 70 Land Asia Property Consultants, was held at Land Asia Training Room, D. Jakosalem St. Ramos, Cebu City, Philippines	
2016 December 14	Effective Commercial Listing Techniques, sponsored by Land Asia Realty & Development Corp. from 1:00Pm-5:00PM was held at Land Asia Conference Room, D. Jakosalem St. Ramos, Cebu City. Philippines.	
2016 October 18	General Real Estate Brokerage Seminar, sponsored by Land Asia Realty & Development Corp., D. Jakosalem St., Cebu City, Philippines	
2016 September 16	The Essential of International Real Estate, sponsored by Land Asia Realty & Development Corp. attended by more than 150 Land Asia Property Consultants, it was held at Land Asia Conference Room, D. Jakosalem St., Ramos, Cebu City. Philippines.	

2017 February 20-22	Conducted Real Estate Investment Seminar, In cooperation with Chamber of Commerce and Filipino Business Community, attended by more than 40 Realtors, Insurance Agents, Brokers, it was held in Seattle, Washington, USA
2017 February 8-9	One of the speaker during Investors Event attended by more than 60 Business owners and investors, sponsored by Angels ventures and Crowd Funders in Las Vegas, Nevada USA.
2014 October 25	Real Estate Brokerage Principles and Practices, Real Estate Broker's Review, last October 25, 2014, venue: Sacred Heart Center, Jakosalem St. Cebu City, sponsored by Cebu Real Estate Brokers Board (CEREB)
2014 October 26	Condominium Concepts, Real Estate Broker's Review last October 26, 2014 Venue: Sacred Heart Center, Jakosalem St., Cebu City, sponsored by Cebu Real Estate Board (CEREB).
2014 October 7	Effective Selling Techniques, Sales Conference and General Assembly of Land Asia Global Properties Network, last October 7, 2014, Sacred Heart Center, Jakosalem St., Cebu City. Sponsored by: Land Asia Realty & Development Corp.
2014 October 3	Online Marketing Seminar, Land Asia Global Properties Network sales training, last October 3, 2014, Venue: Land Asia Training Room, Jakosalem St., Ramos, Cebu City.
2014 September 26	General Real Estate Brokerage Seminar, Land Asia Global Properties Network, last September 26, 2014, Venue: Land Asia training room. Jakosalem St., Ramos, Cebu City.
2014 September 12	Condominium Selling Techniques for Investors , All Land Asia Property Consultants, last September 12, 2014, Venue: Land Asia Training Room, Jakosalem St., Ramos, Cebu City.
2014 August 29	The Impact of 2015 Asean Integration to Real Estate Practitioners, attended by Licensed Real Estate Brokers, Licensed Real Estate Appraisers and Salespersons, sponsored by Land Asia Realty & Development Corp. last August 29, 2014, Land Asia Training Room, Jakosalem St. Ramos, Cebu City.
2013 August 28	The Secret of Success in Real Estate, sponsored by Land Asia Institute, attended by 45 real estate agents, was held at Land Asia Training Room, Cebu City.
2013 August 9	General Real Estate Brokerage Seminar , attended by 48 real estate agents, sponsored by Land Asia Realty & Development Corp., was held at Land Asia Training Room, Ramos, Cebu City, Philippines
2013 July 26	Real Estate Online Marketing Seminar , sponsored by Land Asia Global Properties Network, attended by 40 real estate agents was held at Land Asia Training Room, Cebu City, Philippines.

2013 July 19	Conducted Real Estate Industry Briefing to the students of Masters in Real Estate Management, from Southwestern University- Graduate School, headed by Prof. Sunshine Hoyo.
2013 July 9	Effective Condominium Selling Technics , sponsored by Land Asia, attended by 62 real estate agents, was held at Land Asia Training Room, Ramos, Cebu City, Philippines
2013 June 21	Jump Start Real Estate Training raising the BAR, sponsored by Land Asia Global Properties Network, attended by 52 real estate agents was held at Land Asia training Room, Ramos, Cebu City, Philippines.
2013 April 26	Personality Development Seminar for Real Estate Agents , sponsored by Land Asia Institute Philippines, attended by 38 real estate agents, held at Land Asia Training Room, Cebu City, Philippines.
2013 February 15	Effective Real Estate Training for new real estate agents , sponsored by Land Asia Global Properties Network, attended by 53 real estate agents held at Sacred Heart Center, Cebu City.
2013 January 25	Real Estate Financial Economics, sponsored by Land Asia Institute Philippines, attended by 35 real estate agents in preparation to Real Estate Brokers Examination, held at Land Asia Training Room.
2012 November 10	How to Make an Effective Listing Presentation Seminar , sponsored by Land Asia Global Properties Network, attended by 49 real estate agents, held at Sacred Heart Center, Cebu City, Philippines.
2012 October 19	Seminar on How to Detect Fake Title, sponsored by Land Asia Realty & Development Corp. attended by 55 real estate agents was held at Land Asia Training Room, Ramos, Cebu City, Philippines.
2012 August 24	General Real Estate Brokerage Seminar , sponsored by Land Asia Realty & Development Corp. attended by 40 real estate agents, was held at Land Asia Training Room, Ramos, Cebu City, Philippines.
2012 February 9	Real Estate Sales Training Seminar , all accredited real estate brokers and agents of Primary Homes, Inc. sponsored by Primary Homes Inc. held at Ayala Sports Club Conference Room, Ayala Business Park, Cebu City, Philippines.

FURTHER TRAINING:





2019 Sept 2-4,	International Real Estate Conference (IREC) 2019, held at International Convention Center PAMIR Grand Prince Hotel New Takanawa, Tokyo, Japan	
2017 November 11&12	PhilRES 2 nd National Convention with the Theme: Climate Change Adaptation: Reinventing The Real Estate Industry, held at Waterfront Hotel Casino, Cebu City, Philippines.	
2017 October 24-27	Chamber of Real Estate Builders Association (CREBA) National Convention, heald at SMX Convention Center, Davao City, Philippines.	
2017 October 11-15	Philippines Association of Real Estate Board (PAREB) 57 th National Convention, with the Theme: "Transforming Challenges into Opportunities" it was held at ROYCE HOTEL CASINO, Clark, Pampanga, Philippines	
2017 September 28-29	26 th Visayas Area Business Conference, with the Theme: Connecting Ideas, Connecting Economies, held at Waterfront International Convention Center, Lahug, Cebu City, Philippines.	
2017 September 12-20	The 14th China-ASEAN Trade Mission, Nanning China and the 13 th China –ASEAN Business and Investment Summit, held at Nanning International Convention Center, Nanning China.	
2017 August 25-28	Alliance of Real Estate National Association (ARENA) International Convention with the Theme: Making Friends-Connecting Business, it was held at Berjaya Times Square Hotel, Kuala Lumpur, Malaysia.	
2017 April 28-30	Realty One Group Real Estate Summit-National Convention & Training, held at Palms Hotel Casino, Las Vegas, Nevada, USA	
2017 April 13-15	Insiders Investors Workshop Training, sponsored by Fortune Builders, it was held at Green Valley Ranch Hotel Casino, Henderson, Nevada, USA	
2017 April 10-13	PHILFEST 2017 in Tampa Florida, attended by more than 10,000 Filipino American, Land Asia Global Properties Netrwork helping providing funds for Gawad Kalinga project thru real estate marketing activities, it was co-sponsored by Philippine Cultural Federation Inc, (PCFI) in Tampa, Florida, USA	
2017 March 17	Technology Seminar entitled "Boost Your Business" sponsored by Facebook and Association of Entrepreneurs/Business owners in America in cooperation	

	with Nevada Economic Development, it was held at the Enclave Building, Eastern Avenue, Las Vegas, Nevada USA.	
2017 March 10-14	Millionaires Training Workshop sponsored by Success Resources America, it was held at Alexis Park Hotel, Las Vegas, Nevada, USA.	
2016 25-29	Alliance of Real Estate National Association (ARENA) 1 st International Convention it held in Bangkok, Thailand.	
2006 June 16-19 2008 April 16	Leadership Training Seminar, Sponsored by Lions Club International, was held in Ramada Inn, Tonopah, Nevada, U.S.A. Understanding The Las Vegas Marketplace – Housing market Analysis for Real Estate Professional, sponsored by The Nevada Real Estate Commission, Las Vegas, Nevada	
2008 April 17	Completing the Listing Contract Workshop , sponsored by Americana School of Real Estate, & Prudential American Group , LLC, Las Vegas, Nevada	
2008 April 14	Ethics for the Real Estate Professional, Conducted by Steven Kitnick Seminar, LLC Las Vegas, Nevada, U.S.A.	
2008 April 12	Buyer and Seller Agency In Nevada, sponsored by Greater Las Vegas Association of Realtors (GLVAR), 1750 Sahara Ave., Las Vegas, Nevada	
2008 April 11	What Every Licensee Should Know 2008, sponsored by Greater Las Vegas Association of Realtors (GLVAR), 1750 Sahara Ave., Las Vegas, Nevada	
2008 April 9	Writing and Presenting the Purchase Agreement, conducted by Jimmy Dague, Nevada Real Estate Commission, Las Vegas, Nevada	
2008 April 8	What's fair In Housing?? Real Estate Ethics, conducted by Arens and Arens Inc. Liberty Realty 2920 S. Durango, Las Vegas, Nevada	
2008 February 21	Law & Legislative Update 2007, Conducted by Kaplan Professional School of Nevada, 3900 Paradise Road, Suite # 200, Las Vegas, Nevada 89108	
2007 November 12-15	National Association of Realtors (NAR) National Convention, Venetian Hotel Casino Convention Center, Las Vegas, Nevada, U.S.A.,	
2006 May 15-20	Mid-year Legislative Meetings & Trade Expo 2006, sponsored by National Association of Realtors (NAR) was held at Marriott Wardman Park & Omni Shoreham Hotel, Washington DC, U.S.A.	
2006 March 15	Nevada Law & Legislation Seminar , sponsored by Greater Las Vegas Association of Realtors (GLVAR) Las Vegas, Nevada	

2006 March 11	Fair Housing Sales Seminar , sponsored by Greater Las Vegas Association of Realtors (GLVAR) Las Vegas, Nevada		
2006 March 9	General Agency-Who's Liable? Seminar , Sponsored by J.C. Melvins Seminar,Inc. Las Vegas, Nevada, U.S.A.		
2006 February 11	Broker Management Course/Risk Management , sponsored by Greater Association of Realtors (GLVAR)		
2006 January 26	Effective Commercial Listing Techniques , sponsored by Southern Nevada School of Real Estate, conducted by KAPLAN Professional Schools, Las Vegas, Nevada, U.S.A.		
2006 January 30	Built to Suit-Property Management Seminar, Sponsored by Southern Nevada School of Real Estate, conducted by KAPLAN Professional Schools, Las Vegas, Nevada, U.S.A.		
2005 August 25	Commercial Real Estate Seminar, sponsored by Commercial Alliance of Las Vegas		



2005 April 20	MLX exchange, CMA Seminar sponsored by Greater Las Vegas Association of Realtors.
2005 March 23-25	Attend Realtors Rally Convention sponsored by Greater Las Vegas Association of Realtors (GLVAR) held at Grand Convention Center, Las Vegas, Nevada, U.S.A.
2004 Nov. 27-31	National Association Of Realtors(NAR) Convention was held in Orlando, Florida.
2004 Nov. 28 Essenti	al of International Real Estate –CIPS sponsored by NAR, Orlando Florida, U.S.A
2004 August 24	MLX Hands On Course, Sponsored by Greater Las Vegas Association of Realtors
2004 April 12	Essential of International/ Europe Real Estate Seminar , Sponsored by CIPS, venue at Stardust Hotel Casino, Las Vegas Nevada.
2004 April 13	America & International Real Estate Seminar, Sponsored by CIPS
2004 April 14	Asia Pacific & International Real Estate Seminar Sponsored by CIPS
2004 April 15	Investment & Financial Analysis Seminar Sponsored By CIPS
2004 March 24	What Every Licensee needs to know Seminar sponsored by GLVAR

2004 March 16	Do You Pass Ethics Test? Seminar sponsored by GLVAR	
2004 February 23	1031 Exchange Seminar Sponsored by GLVAR	
2003 Dec. 16-19	2 nd Global Convention of National Federation Filipino American (NAFFAA) was held in Philippines International Convention Center (PICC) in Manila, Philippines.	
2003 May 23	Navigating Programs in Real Estate business sponsored by GLVAR	
2003 May 22	Introduction to Real Estate Ethics and Law sponsored by GLVAR	
2003 May 20	Introduction to Fair Housing Law sponsored by GLVAR	
2003 May 19	Introduction to Multi Listing Service and Realtors Org. sponsored by GLVAR.	
2002 March 21-22	Passed (GRI) Graduate Realtors Institute, Professional Standards conducted by	

2002 March 21-22 **Passed (GRI) Graduate Realtors Institute, Professional Standards** conducted by Greater Las Vegas Association of Realtors and The Nevada Association of Realtors during 12th Annual Realtors Rally at Stardust Hotel Convention Center, Las Vegas Boulevard, Las Vegas, Nevada.

2002 March 13		•	•
	Feb. 20	Certified International Property Specialist (CIPS), Sponsored by: Greater Las Vegas Property Specialist, Expand, Association of Realtor (GLVAR), Market Globally Sahara Avenue, Las Vegas, Nevada	
2001	April 23-24	Selling Skills Seminar	Laguna Garden Café Sponsored by Ayala Land Inc.
2000	Oct.20-25	Breakthrough Selling	Cebu Plaza Hotel, Sponsored by Aboitiz Land By: Salesman Training Center
June 28	8-30 Entrep	reneurs Cooperative Workshop Seminar	Mandarin Hotel, Orchard St. Sponsored by: International Cooperative, Singapore
1998	July 2	Real Estate Appraisal	Shangrila Hotel, Hongkong
	June 15	Procedural Property Mgt.	Ray White Real Estate Int'l Gold Coast, Queensland, Australia
	June 18	Real Estate Auction Management Seminar	Gazebo, Parramata Hotel, Conference Center, Parramata City, New South Wales, Australia

May 26 **Negative Gearing Seminar** MIRVAC Group Dev't., Blacktown Workers Club Blacktown, NSW, Australia May-June26 **Certificate of Registration** Real Estate Institute, Sydney **Real Estate Management** New South Wales, Australia May19 **Powerful Property** Real Estate Institute, Sydney **Management Negotiator** New South Wales, Australia 1996 **How to Qualify Buyers** Ayala Land Inc. 1998 Oct. 18-20 **Environmental Impact** Sunserve Consultancy Resources **Assessment Seminar** Land Bank of the Philippines Jan.16-18 **Effective Marketing Approach.** Commonwealth Estates Inc.

ACHIEVEMENTS:

















- Awarded TOP Elite Broker from Fil-Invest Land, He received a Brand New Mx Lancer in 2000.
- Golden Globe Awards for Filipino Achiever for Outstanding & Significant Achievement 2016
- Awarded as a Member of Multi-Million Dollar Producer of Vision 1 Real Estate of Nevada.
- Awarded as TOP Broker of Aboitiz Land Inc. of its Molave Highlands Project in Consolacion, 2001
- Land Asia awarded as TOP Elite Broker for Corona Del Mar Project in 1999.
- Awarded as TOP Broker for CSMG Project in Cebu in the year 1998-2002
- Awarded as one of the TOP Broker of Ayala Land Inc. of its Ayala Heights Subdivision, Cebu City in 2001.
- Awarded as Broker of Commonwealth Estate Corp. of its VDR,GBA projects last December 20, 1999.
- Received an Outstanding Leadership Award from Las Vegas Phil-Am Lions Club, last August 25, 2007, Gold Coast Hotel Casino, Flamingo Road, Las Vegas, Nevada, U.S.A.
- Received an Outstanding Leadership Award from Las Vegas Phil-Am Lions Club, last September 21, 2006, Las Vegas, Nevada
- Received Mayor's Commendation from Mayor Oscar Goodman, for the 2007 Las Vegas
 Helldorado Parade and Continuing Public Service to the Citizens of Las Vegas, Nevada
- Received an Award of Recognition from Las Vegas Phi-Am Lions Club for heading the yearly fund raising campaign while spreading The Holy spirit to the citizens of Las Vegas, Nevada in 2005-2007.
- He received an award of appreciation from NAR-USA for the completion of workbook studies leading to the Designation as Certified International Property Specialist (CIPS) in 2005.
- Certificate of Registration Course (Real Estate Management) from Real Estate Institute of New South Wales, Sydney Australia in 1998
- Passed Pre-Licensing Examination, 93% for the General Exam, 90% for the State Law, as a requirements for 90 hours Real Estate Principles, Practices, Procedures, Law of Ethics

- sponsored by American Career Institute, Nevada School of Real Estate in Las Vegas, Nevada 2003.
- Passed Real Estate Brokers Examination, Conducted by PSI Examination Services in Las Vegas, Nevada for National & State Examination in 2003
- Passed (GRI) Graduate Realtors Institute, Professional Standards conducted by Greater Las Vegas Association of Realtors and the Nevada Association of Realtors (NAR) during 12th Annual Reports Rally at the Stardust Hotel Convention Center, Las Vegas Boulevard, Las Vegas, Nevada, in March 21-22, 2002.
- Received an Award of Completion during the Real Estate Auction Management Seminar was held at Gazebo Parramata Hotel, Conference Center, Parramata City, New South Wales, Sydney, Australia.

MEMBERSHIP:







- Greater Las Vegas Association of Realtors (GLVAR)
- Nevada Association of Realtors (NVAR)
- Certified International Property Specialist (CIPS) Designee
- Graduate Realtors Institute (GRI)
- Cebu Realtors Board (CEREB-PAREB) Past Director
- Graduate of Donald Trump University, Investing in Real Estate, 2006
- Graduate, Robert Allen Institute, Creating Wealth in Real Estate, 2005
- Lifetime Member- Philippine Association of Realtors Board (PAREB)
- Asian American Real Estate Association (AAREA)
- International Consortium of Real Estate Association (ICREA)
- International Real Estate Federation-USA (FIABCI-USA)
- Multi- Million Dollar Producers Club
- Past President- Las Vegas Phil-Am Lions Club
- Zone Chairman- Lions Club International Nevada Region 4C

ORGANIZATION:

- **Zone Chairman,** Lions Club International, District 46, 2007-2008
- Past President Las Vegas Phil-Am Lions Club 2006-2007
- Past Director of Cebu Realtors Board (Cereb-Pareb)
- Member Philippines Association of Realtors Board (PAREB)

- Member Greater Las Vegas Association of Realtors (GLVAR)
- Past Director, Cebu Jaycees , Junior Chamber of the Philippines
- Member Cebu Chamber of Commerce & Industry, Cebu Chapter, Philippines
- Member Nevada Association of Realtors (NVAR)
- Member National Association of Realtors (NAR)
- Member Las Vegas Chamber of Commerce
- Member Asian American Real Estate Association
- Member Asian Chamber of Commerce
- Certified International Property Specialist (CIPS) Designee
- Member International Consortium of Real Estate Association (ICREA) and FIABCI
- Chamber of Real Estate Board Association (CREBA)
- Philippines Association of Real Estate Consultant Service (PARCS)
- Vice President for Consultants- Philippines Real Estate Service Practitioners, Inc. (PhilRES)